# PRESENTED BY RIPPLEMATCH

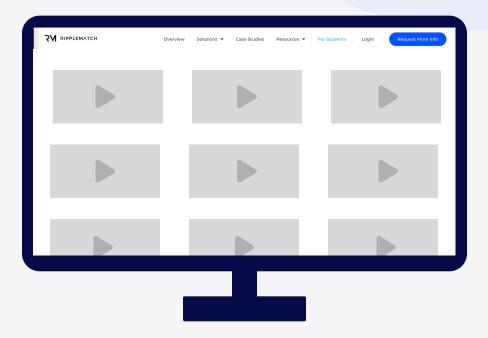
# How Zillow's Early Career Team Builds Sustainable DE&I Strategies in an Ever-Changing Landscape

# NOW&NEXT

# Our weeklong customer event is exploring how you:

- Can take on today's most pressing challenges
- Can balance demands and complexities of an unpredictable future
- Attract Gen Z talent
- Prepare for tomorrow's hiring landscape

#### For all session recaps, recordings, and materials visit, resources.ripplematch.com/now-next-recap





## NOW&NEXT Pulse Survey

What percent of teams are returning to in-person recruitment this fall? What strategies and methods will be leveraged most for the season ahead?

After completing the survey, we will send you a \$5 gift card, you'll be entered in a raffle to win a RM audio speaker, and we will share the final results after the conference!



**NOW&NEXT** 

## **Speakers**



#### Kate Beckman

Executive Manager, Community & Insights

**RIPPLEMATCH** 



#### Makeda Hope-Crichlow

Manager, Programs - Early & Emerging Talent Recruiting





15 min

15 min

10 min

15 min

## Why discuss sustainable DE&I strategies?

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#### **Uncertain Economy**

There's a lot of economic uncertainty and some sectors are being hit hard right now.



#### **Changing Bus. Needs**

As the economy shifts, businesses are going to think harder about every hire they make.



#### **Future Workforce**

Gen Z is most diverse generation and will comprise of 30% of the workforce by 2025.

# Share a bit of your background, your current role, and provide an overview of Zillow's early career program.



# Early career program overview

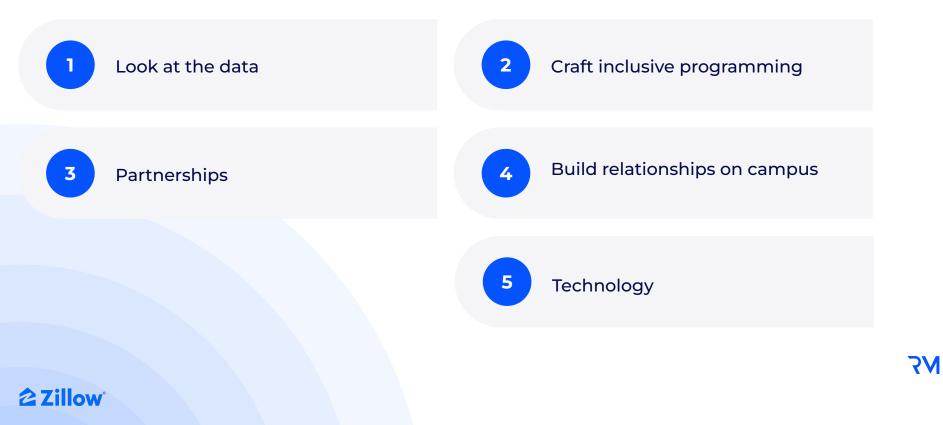
- 120 interns including undergrad, MBA, PHD - hire 85%-95% into full time roles
- Primarily hire tech roles like software engineers, data analysts
- Support non-traditional paths into Zillow (Ada Developers Academy)
- Allows us to build a more diverse workforce from the bottom up

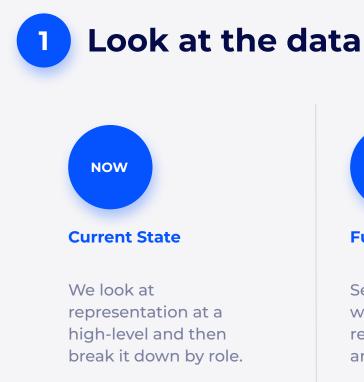


Last year you presented and we discussed your DE&I strategy pillars. Take us through the main pillars of your DE&I strategy?



# **Zillow DE&I Pillars**







#### **Future State**

Set goals for what we would like representation to be as an org and by role.

?

#### **Opportunities**

We measure the data YOY so we can continuously see opportunities to improve.

#### **2** Zillow<sup>®</sup>

# 2 Craft inclusive programming



**Pre-Internship** 

Workshop to help close the soft skills gap to help interns navigate a hybrid environment.



#### Mentorship

Structured program connecting interns to full-time employees.



#### **Making Connections**

Connect interns to Affinity Networks and and specific people they can directly reach out to.

# **3** Invest in Partnerships

#### Code 2040

Activating, connecting, and mobilizing the largest racial equity community in tech to dismantle the structural barriers that prevent the full participation and leadership of Black and Latinx technologists.

#### **SMASH Rising**

Places teams of SMASH alumni at workplaces (including Zillow!) to provide internship preparation and workplace exposure early in their college careers.

#### Ada Developers Academy

Prepare women and gender expansive adults to be software developers while advocating for inclusive and equitable work environments.

#### YearUp

To close the Opportunity Divide by ensuring that young adults gain the skills, experiences, and support that will empower them to reach their potential through careers and higher education.

# 4 Build relationships on key campuses

# Î

#### **Strategic HBCUs & HSIs**

We understand that breaking into certain schools requires more than just getting to know career services, underscoring the need for multi-faceted relationships



#### **Clubs/Student Orgs**

Getting to know on-campus organizations is a great way to form authentic connections. Sponsoring events can go a long way.



#### **Professors & Academics**

Clubs aren't the only way to get to students. Forming relationships with professors or other advisors in strategic academic areas can help integrate you on campus

# 5 Technology - RippleMatch

#### **Diversity Hiring**

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94% of RippleMatch sourced hires identified with one or more underrepresented groups.



#### **Brand Reach**

Without lifting a finger, 16,000 students from over 850 campuses have been educated about about our company and open roles.



#### **Time Savings**

RippleMatch provides us pipelines of diverse candidates that are both qualified and interested in our open roles.

# How have all the market shifts since 2020 changed your thinking around your DE&I strategy?



## Shifts in thinking amidst change

#### **Back to Basics**

How do we craft a standout intern experience that supports our long-term goals of representation and retention?



#### Lean into Data

As things change, what can new data tell us about behaviors and the market. Seek out data that can inform in real time.



#### **Know What We Want**

Don't try to be all things to all people and know what we are looking for: Collaboration, equity perspective, growth mindset.

# How have the shifts impacted the programs that support your DE&I initiatives?



### Ways the program has evolved



#### **Find New Homes**

As some business units winded down we had to move quickly and find new homes for candidates.



#### **Supporting Shift to FT**

Providing additional support and anchoring as candidates make the transition from intern to FT.



#### **Teach "Office" Skills**

Launched Early Talent Learning Series to teach interns the unspoken rules of the workplace and improve retention.

# How are you keeping leadership bought in and focused on the long term DE&I strategy?



## Maintaining leadership buy-in



#### Baseline

Leadership has baked in a headcount percentage for the intern program regardless of fluctuating business needs.



#### **Small Scale**

Leaders at all levels are in the weeds and involved in determining where interns go. They are invested in their success.



#### Large Scale

Build trust with leadership, operate at a high level, show the data, and always looking for ways to help.

# What advice would you give others in your position listening today?



## **Advice to others**



#### **Standardize Metrics**

Set success metrics for programs and partnership and evaluate YOY. Strong guide rails determines what's working and isn't.



#### **Benchmark Self**

Pull data each year to benchmark against self and understand what's going up or down. Use this to narrow down your focus.



#### **Future Vision**

Use data to show how you can build representation across the organization over the long term "If we continue with this we can...".

# Q&A

